

CounselLink Makes Law Firm's Billing Fast and Efficient



ROBINSON PECARO & MIER, P.A.

HEADQUARTERS: Davie, Florida

CUSTOMER PROFILE:

South Florida-based Robinson Pecaro & Mier (RPM) is a full-service insurance defense litigation law firm. Established in 1989, the firm litigates cases in State and Federal Courts throughout Florida, assisting insurance carriers, businesses and self-insured organizations in every stage of the claim handling process.

BUSINESS SITUATION:

One of RPM's key clients is a leading national insurance company, for which the firm handles a significant volume of property and casualty claims litigation on a monthly basis. The insurance company uses LexisNexis CounselLink to manage its matters and billing and requires RPM to submit its invoices via the enterprise legal management solution, as well.

SOLUTION:

RPM's use of CounselLink aligns its billing process with that of its large client's guidelines, ensuring easier invoice submission, immediate confirmation that invoices have been received and approved and timely payment of outstanding invoices.

Having onboarded CounselLink at its insurance client's request, Robinson Pecaro & Mier's office manager, Karen Davis, is a believer in the system's benefits to the firm. "It's very easy to keep track of your invoices so that you

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— Karen Davis, Office Manager

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– Karen Davis, Office Manager

know what’s outstanding,” she says. Davis also says that CounselLink makes following up on the occasional past due bill much simpler. “Before we used CounselLink we had to go to each individual adjuster to follow up on past due bills. Now the person I talk to is in the insurance company’s accounting department and we don’t have to deal with the day-to-day check-ins.”

BENEFITS:

- Quicker payments to law firm
- Improves productivity as less time is spent submitting and following up on invoices

- Expedites invoice review and processing with e-billing practices and automatic adjustments to match agreed-upon billing guidelines
- Easy to track matter billings against budgets
- Facilitates closer collaboration and better communication with in-house legal departments

→ [Read about other LexisNexis Enterprise Legal Management customer successes.](#)

For more information, please call 855.974.7774.

About CounselLink

The CounselLink solution is an Enterprise Legal Management solution suite for matter management, legal spend management, legal hold, analytics and strategic consulting services. LexisNexis CounselLink Solution is positioned in the “Leaders” Quadrant of the Gartner’s Magic Quadrant for Enterprise Legal Management and has earned an industry reputation for helping to improve legal department performance and outcomes.

About LexisNexis

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