



LexisNexis® CounselLink®

A Scalable Solution
Designed for Your Legal Department

Gain a Performance Edge with Visibility, Insight and Expertise

Your corporate legal department's to-do list is full of challenges: keep productivity high; cut spending; do more with less; collaborate with outside counsel; minimize risks; deliver business value; and regularly provide update reports to show results.

Rely on LexisNexis® CounselLink® to address all your Enterprise Legal Management needs. From a secure, cloud-based platform, CounselLink software offers a flexible mix of best-practice features and configurable capabilities in a single system for:

- **Matter Management** – to improve productivity and focus teams on favorable outcomes
- **Legal Spend Management** – to maintain budget integrity and cost-effective operations
- **Legal Hold** – to minimize risks and safeguard the company's reputation
- **Analytics and Reporting** – to leverage data-based insights as a guide for decisions and action
- **Strategic Consulting Services** – to complement internal capabilities with expert assistance

Get Real Value from Your Investment

Improve your legal operations, financials and productivity while protecting your organization. The scalable CounselLink solution evolves as your legal management operations and business needs change, and can help you:

- ▶ gain quick access and complete visibility into all matters and spend
 - ▶ eliminate manual processes for higher efficiency
 - ▶ add more predictability to matter costs and budgets
 - ▶ find new ways to mitigate risk
 - ▶ leverage data to make better decisions
 - ▶ align systems with departmental processes

The Result

Demonstrating tangible returns are a high priority for all business units. A recent customer survey found CounselLink Legal Spend and Matter Management capabilities result in average cost and efficiency savings of 7-to-10 percent covering both internal and external legal spend. Given the size of budgets, and the fact that many clients do better than average, the total dollar savings can be significant.

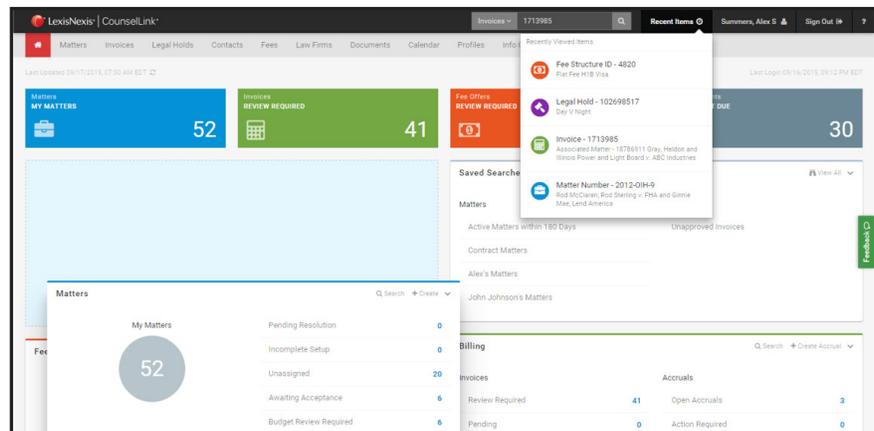
7-10% Savings External Legal Spend	+	8-10% Savings Internal Legal Spend
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Expect More from a CounselLink Solution

Leading corporations place their trust and legal department operations in a CounselLink solution because of ...

The Right Fit select the functionality and customization you need	Match your business requirements with a flexible system. Options range from a full featured turn-key solution with best practice templates, workflows and reporting, to a highly customizable approach designed for more complex legal department operations.
100% Data Capture complete information to minimize risks and manage legal operations	Capture 100% of matter information and legal spend data down to line item details. Gain full transparency into matter status, budgets, timelines, documents, reports and more. Tight integration with other corporate systems helps extend your visibility across business-critical activities.
Cost Savings via the industry's leading Legal Spend solution	Turn legal spend into legal savings with an auditable platform designed to spot costly invoice errors and compliance issues with billing and matter guidelines. Easily handle Alternative Fee Arrangements to reduce outside counsel costs.
Data-Based Insights to guide decisions	Leverage data and benchmarking to make informed decisions about panel consolidations, department activities, budget allocations and more. Use the CounselLink Insight resource for industry comparisons on law firm rates, staffing ratios, matter costs, AFA pricing and other metrics.
Post-Sales Support to maximize adoption and ROI	Team with certified, legal experts for implementation, receive ongoing 24/7 support, and access professional consulting services to help optimize your solution and improve processes.
Confidence in a company you can trust	Recognized by Gartner® as a "Leader" for its CounselLink solution in the Magic Quadrant for Enterprise Legal Management, LexisNexis has decades of global industry experience and understands the operating concerns of legal professionals in both in-house and outside roles.

The intuitive home page provides you a fully customized entry point into CounselLink; a dashboard view into your CounselLink work queue, and convenient access to commonly used features in CounselLink, such as saved searches and recently viewed items.



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